



MANUFACTURING

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Challenges	Tally Features	Benefits
Unable to define selling rate	Cost estimation	Be assured of profit
Lack of business data insights, resulting in incorrect product of goods	Stock summary Stock movement analysis Sales register basis periodicity	Accurate decision making based on fast moving products and stock item-wise profitability, and sales trend
Shortage of raw material during manufacturing process	Purchase order (Re-order)	Continuity in product process
Worried about wastage of raw material	Bill of material (Scrap Management)	Control wastage of raw material
Invoicing is time consuming due to different price list	Price List (Rate, Discount & Qtys)	Ensure special rates to premium client

Stock Summary

Particulars	Inwards			Outwards			Closing Balance		
	Quantity	Rate	Value	Quantity	Rate	Value	Quantity	Rate	Value
Finished Goods			74,890.00			1,32,500.00			12,989.03
Biscuits	5,000 nos	7.01	35,060.00	1,100 nos	10.00	11,000.00	3,900 nos	7.01	27,346.80
Sunlit Marie Biscuit - 100 Gms Pkt	5,000 nos	7.01	35,060.00	1,100 nos	10.00	11,000.00	3,900 nos	7.01	27,346.80
Bran	5,000 kgs	21.00	105.00				5,000 kgs	21.00	105.00
Finepoint Ball Pen - Blue	10,000 nos	3.77	37,730.00	8,001 nos	10.00	80,000.00	1,999 nos	3.77	7,542.23
Sunlit Diwali Gift Pack				10 nos	150.00	1,500.00	(-)10 nos		
Wheat Flour - Brown	70,000 kgs	24.00	1,680,000.00	1,000,000 kgs	40.00	40,000.00	(-)930,000 kgs	24.00	(-)22,320.00
White Flour	15,000 kgs	21.00	315.00				15,000 kgs	21.00	315.00
Raw Materials			8,65,036.00			82,372.00			7,84,464.00
Biscuits Raw Materials			7,97,536.00			42,072.00			7,55,464.00
Baking Powder	506,000 kgs	300.00	1,51,800.00	12,000 kgs	300.00	3,600.00	494,000 kgs	300.00	1,48,200.00
Butter	521,000 kgs	350.00	1,82,350.00	42,000 kgs	350.00	14,700.00	479,000 kgs	350.00	1,67,650.00
Flour	10,225,000 kgs	38.00	3,88,550.00	450,000 kgs	38.00	17,100.00	9,775,000 kgs	38.00	3,71,450.00
Sugar	1,048,000 kgs	30.00	31,440.00	96,000 kgs	30.00	2,880.00	952,000 kgs	30.00	28,560.00
Syrup	512,000 ltrs	33.00	16,896.00	24,000 ltrs	33.00	792.00	488,000 ltrs	33.00	16,104.00
Wrapping Cover	53,000 nos	0.50	26,500.00	6,000 nos	0.50	3,000.00	47,000 nos	0.50	23,500.00
Pen Raw Materials			67,500.00			38,500.00			29,000.00
Blue Ink	100,000 kgs	280.00	28,000.00	50,000 kgs	280.00	14,000.00	50,000 kgs	280.00	14,000.00
Spring	20,000 nos	1.00	20,000.00	10,000 nos	1.00	10,000.00	10,000 nos	1.00	10,000.00
Steel Ball Nib	20,000 nos	0.50	10,000.00	10,000 nos	0.50	5,000.00	10,000 nos	0.50	5,000.00
Wheat Grains				100,000 kgs	18.00	1,800.00	(-)100,000 kgs		
Scrap			770.00						770.00
Plastic Scrap	10,000 kgs	77.00	770.00				10,000 kgs	77.00	770.00
Grand Total	10,000 kgs		9,40,696.00			2,14,872.00	10,000 kgs		7,98,223.03

Cost Estimation

Particulars	Qty	Cost	Amount
Finepoint Ball Pen - Blue	1 nos	3.93/nos	3.93
Plastic	0.010 kgs	95.00/kgs	0.95
Blue Ink	0.005 kgs	280.00/kgs	1.40
Spring	1 nos	1.00/nos	1.00
Steel Ball Nib	1 nos	0.50/nos	0.50
Sunlit Diwali Gift Pack	1 nos	59.69/nos	59.69
Sunlit Marie Biscuit - 100 Gms Pkt	2 nos	7.01/nos	14.02
Sunlit Marie Lite Biscuits - 100 Gms	2 nos	7.01/nos	14.02
Wheat Flour - Brown	2,000 kgs	6.00/kgs	12.00
Finepoint Ball Pen - Blue	5 nos	3.93/nos	19.65
Sunlit Marie Biscuit - 100 Gms Pkt	1 nos	7.01/nos	7.01
Flour	0.075 kgs	38.00/kgs	2.85
Sugar	0.016 kgs	30.00/kgs	0.48
Syrup	0.004 ltrs	33.00/ltrs	0.13
Butter	0.007 kgs	350.00/kgs	2.45
Baking Powder	0.002 kgs	300.00/kgs	0.60
Wrapping Cover	1 nos	0.50/nos	0.50
Sunlit Marie Lite Biscuits - 100 Gms	1 nos	7.01/nos	7.01
Flour	0.075 kgs	38.00/kgs	2.85
Sugar	0.016 kgs	30.00/kgs	0.48
Syrup	0.004 ltrs	33.00/ltrs	0.13
Butter	0.007 kgs	350.00/kgs	2.45
Baking Powder	0.002 kgs	300.00/kgs	0.60
Wrapping Cover	1 nos	0.50/nos	0.50
Wheat Flour - Brown	70,000 kgs	6.00/kgs	420.00

Reorder Level - Short Fall

Name of Item	Closing Stock	Purc Orders Pending	Sale Orders Due	Nett Available	Re-order Level	Short fall	Min Reorder Qty	Order to be Placed
Alternate Unit Item	20 No			20 No				
Asprin 500 MG	1,000 No			1,000 No				
Cloth	425 mtr			425 mtr				
Crocinn 400 MG	1,600.00 nos			1,600.00 nos				
Design 5001	235 mtr			235 mtr				
Havells 6 Sqmm Wire coil (90 m, Blue)	94 nos 80 mtr			92 nos	25 nos		20 nos	
Havells 6 Sqmm Wire coil (90 m, Red)	78 nos 82 mtr			80 nos	25 nos		20 nos	
Havells Life Line Plus S3 0.75 sq mm PVC HRFR Cable (Green)	56.00 nos			56.00 nos	25.00 nos		20.00 nos	
Havells Life Line Plus S3 1.0 sq mm PVC HRFR Cable (Black)	8.00 nos			8.00 nos	25.00 nos		20.00 nos	
Havells Life Line Plus S3 1.0 sq mm PVC HRFR Cable (White)	20.00 nos			(-)30.00 nos	25.00 nos	17.00 nos	20.00 nos	20.00 nos
Havells Life Line Plus S3 2.5 sq mm PVC HRFR Cable (Blue)	(-)4.00 nos			(-)4.00 nos	25.00 nos	29.00 nos	20.00 nos	29.00 nos
L&T MCB 100Amp 4Pole	1.00 nos			1.00 nos	10.00 nos	9.00 nos	5.00 nos	9.00 nos
Polycab 6sqmm PVC Flame Retardant Single Core Wire (Black)	231.00 nos			231.00 nos	25.00 nos		25.00 nos	
Polycab 6sqmm PVC Flame Retardant Single Core Wire (Blue)	161.00 nos			151.00 nos	25.00 nos		25.00 nos	
Polycab 6sqmm PVC Flame Retardant Single Core Wire (Red)	101.00 nos			101.00 nos	25.00 nos		25.00 nos	
Printing and Stationery 12% GST								
Printing and Stationery 18% GST	(-)10.00 nos			(-)10.00 nos				
Printing and Stationery 5% GST								
Rental	(-)10.00 nos			(-)10.00 nos				
Rubber thread and cord	3,780.00 nos			3,780.00 nos				
Schneider MCB 100Amp 3Pole	93.00 nos			93.00 nos	10.00 nos		5.00 nos	
Schneider MCB 100Amp 4Pole	61.00 nos			61.00 nos			5.00 nos	
Service I Tem	(-)200.00 nos			(-)200.00 nos				
Siemens MCB 100Amp 3Pole	245.00 nos			245.00 nos			5.00 nos	
Siemens MCB 100Amp 4Pole	81.00 nos	10.00 nos		91.00 nos			5.00 nos	
Steel 12MM**	1,238 No			1,238 No				

BoM – Bill of Material

TallyPrime MANAGE
SILVER K: Company Y: Data Z: Exchange G: Go To O: Import E: Export M: E-mail P: Print F1: Help

Stock Item Components (BoM) Sunlit Manufacturing Private Ltd as at 28-Feb-19 C: Copy BoM

Name : Finepoint Ball Pen - Blue
(alias) :

Under : Finished Good
Units : nos

Additional Details
Maintain in batches : No
Alter components (BOM) : Yes

Opening Balance

BoM Name : BOM 1
Components of : Finepoint Ball Pen - Blue
Unit of manufacture : 1 nos

Item	Godown	Quantity
Plastic		0.010 kgs
Blue Ink		0.005 kgs
Spring		1 nos
Steel Ball Nib		1 nos
Plastic Scrap		0.001 kgs

Reorder Qty Order to be Placed

Price List

TallyPrime MANAGE
SILVER K: Company Y: Data Z: Exchange G: Go To O: Import E: Export M: E-mail P: Print F1: Help

Price List Apex Electricals

Under Group : All Items
Price Level : Class A - Wholeseller Applicable From: 31-Mar-22

S.No.	Particulars	Quantities		Rate	Disc. % (if any)	As on : 1-Oct-19		Cost Price
		From:	Less than			Rate	Disc. %	
1.	Havells 6 Sqmm Wire coil (90 m, Blue)	100- 0 nos	500- 0 nos	6,000.00/nos	(-)5 %	6,000.00/nos	25 %	4,635.58/nos
				5,800.00/nos	(-)7.50 %	6,000.00/nos	25 %	
				5,500.00/nos	(-)10 %	6,000.00/nos	25 %	
2.	Havells 6 Sqmm Wire coil (90 m, Red)			6,000.00/nos		6,000.00/nos	25 %	5,063.62/nos
3.	Havells Life Line Plus S3 0.75 sq mm PVC HRFR Cable (Green)			850.00/nos		850.00/nos	25 %	570.03/nos
4.	Havells Life Line Plus S3 1.0 sq mm PVC HRFR Cable (Black)			900.00/nos		900.00/nos	25 %	599.00/nos
5.	Havells Life Line Plus S3 1.0 sq mm PVC HRFR Cable (White)			950.00/nos		950.00/nos	25 %	642.87/nos
6.	Havells Life Line Plus S3 1.5 sq mm PVC HRFR Cable (Black)			1,350.00/nos		1,350.00/nos	25 %	918.57/nos
7.	Havells Life Line Plus S3 2.5 sq mm PVC HRFR Cable (Blue)			2,200.00/nos		2,200.00/nos	25 %	1,468.00/nos
8.	Havells MCB 100Amp 3Pole			800.00/nos		800.00/nos	25 %	527.76/nos
9.	Havells MCB 100Amp 4Pole			1,100.00/nos		1,100.00/nos	25 %	679.30/nos

Accept ?
Yes or No

TallyPrime MANAGE
SILVER K: Company Y: Data Z: Exchange G: Go To O: Import E: Export M: E-mail P: Print F1: Help

Stock Item Components (BoM) Sunlit Manufacturing Private Ltd as at 28-Feb-19 C: Copy BoM

Name : Finepoint Ball Pen - Blue
(alias) :

Under : Finished Good
Units : nos

Additional Details
Maintain in batches : No
Alter components (BOM) : Yes

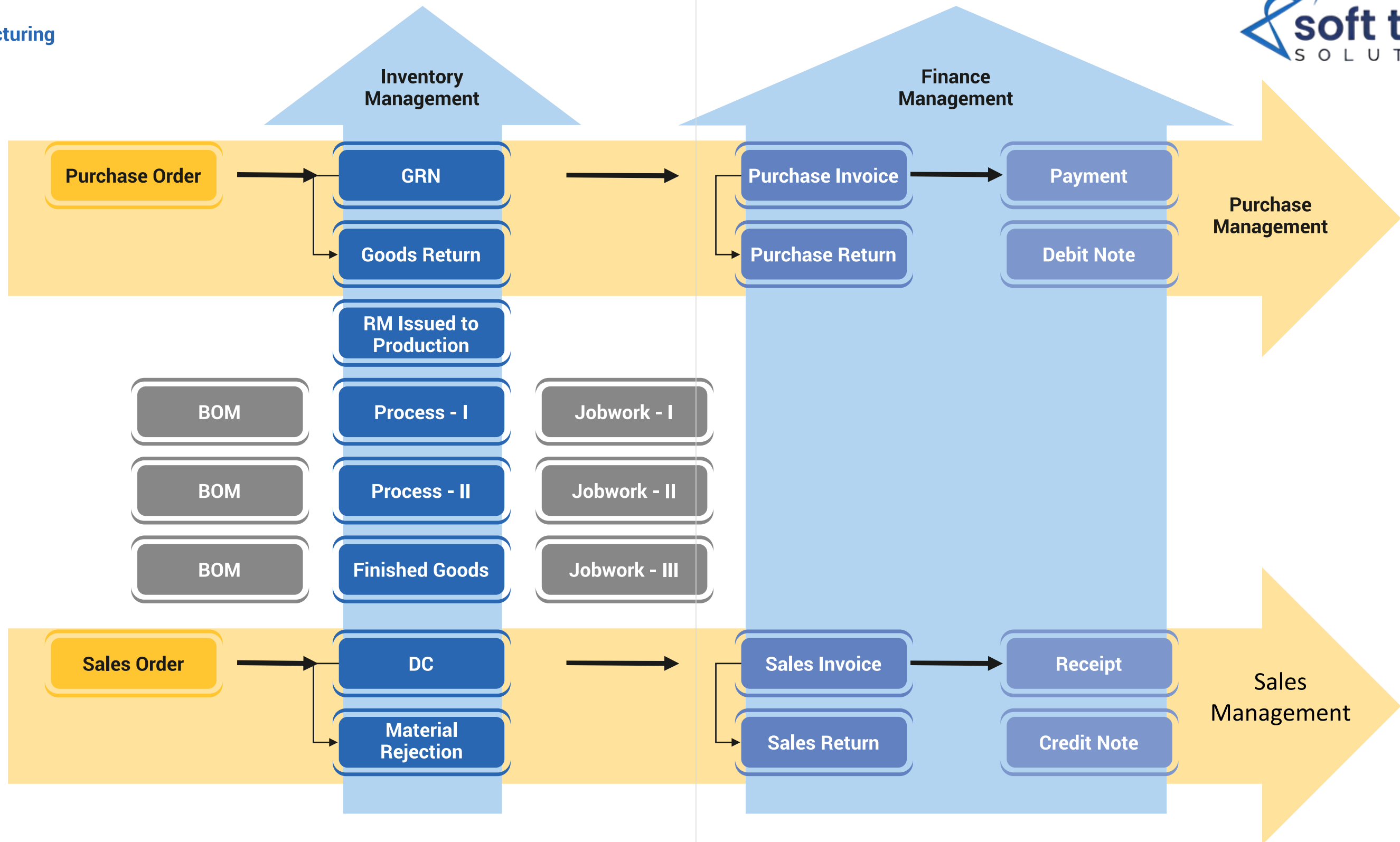
BoM Name : BOM 1
Components of : Finepoint Ball Pen - Blue
Unit of manufacture : 1 nos

Item	Godown	Type of Item	Quantity	Percentage
Plastic	Main Location	Component	0.010 kgs	
Blue Ink	Main Location	Component	0.005 kgs	
Spring	Main Location	Component	1 nos	
Steel Ball Nib	Main Location	Component	1 nos	
Plastic Scrap	Main Location	Scrap	0.001 kgs	2 %

List of Component Type

- By-Product
- Component
- Co-Product
- Scrap

Q: Quit A: Accept F12: Configure



Production

- Process and Material Consumption
 - Define BOM for all processes and issue accurate material for each department
 - Track wastage at every production stage
 - Make production cost more accurate, helping determine pricing and profits

Job work

- Know where your material is lying and when to expect delivery
- Know the cost of production including job work, transportation, and material costs
- Combine inventory lying at your place and job work party place

Purchase and Stores

- Sales Forecast for Planning Purchase
 - Set BOM for identifying the required quantity to purchase based on the finished product production plan
 - Check sales trends and plan purchase of raw material
 - Plan production based on the pending sales order

Sales and Purchase Return Management

- Get accurate stock levels irrespective of purchase return or sales return
- Seamless financial evaluation to gauge tax, stocks, and party ledger
- Accurate affect in GST returns with input and output tax



POWER OF SIMPLICITY

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